

Message Text

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ORIGIN COME-00

INFO OCT-01 ARA-06 ISO-00 EB-07 /014 R

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R 151953Z APR 75
FM SECSTATE WASHDC
TO AMCONSUL RIO DE JANEIRO
INFO AMEMBASSY BRASILIA
AMCONSUL SAO PAULO

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E.O. 11652: N/A

TAGS: BTIO, BR

SUBJECT: NATIONAL STARCH AND CHEMICAL CORPORATION REQUESTS
ASSISTANCE IN EXPEDITING JOINT VENTURE NEGOTIATIONS

1. NATIONAL STARCH (NS) BRIDGEWATER, NEW JERSEY, A MAJOR
U.S. PRODUCER OF STARCHES, ADHESIVES AND CHEMICALS HAS BEEN
NEGOTIATING OVER A THREE YEAR PERIOD A POSSIBLE JOINT
VENTURE TO PRODUCE INDUSTRIAL STARCHES WITH INDUSTRIAS DE
SECUA COMPANHIA LORENZ, BLUMENAU, SANTA CARINA.

2. PROPOSED VENTURE WILL BRING ADVANCED TECHNOLOGY AND
MANAGEMENT TO BRAZIL AND YIELD A PERCENTAGE OF THE OUTPUT
FOR EXPORT.

3. NS HAS ENCOUNTERED DIFFICULTIES WITH THE COUNCIL FOR
INDUSTRIAL DEVELOPMENT OVER AGREEMENT ON PROFIT
REPATRIATION.

4. NS HOPES THIS HAS BEEN RESOLVED BY MOST RECENT EFFORTS
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OF THEIR ATTORNEY, DR. LUIZ DE FRACA RIBEIRO, 96 /A FLOOR,
SAO PAULO, BRAZIL, BUT IS STILL CONCERNED ABOUT ADDITIONAL
DELAYS.

5. THE PRINCIPALS OF LORENZ ARE PAULO SCHINDLER, FRIEDER SCHINDLER, AND VICTOR BONO.

6. NS WOULD APPRECIATE CONGEN DISCRETELY REVIEWING THE STATUS OF NEGOTIATIONS AND PERHAPS SUGGESTING ANY ACTIONS THAT COULD EXPEDITE CONCLUSION OF THIS PROJECT.

DECONTROLLED FOLLOWING APRIL 11, 1976. KISSINGER

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<< END OF DOCUMENT >>

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